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### DO ESG PREFERENCES SHAPE CRYPTO ADOPTION? A GMM ANALYSIS OF CHINESE INVESTORS

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#### **Abstract**

This study examines the determinants of crypto asset investment in China from 2015 to 2024, utilising a dynamic panel data model estimated via the system Generalised Method of Moments (GMM). Crypto investment is proxied by the log of annual peer-to-peer trading volumes on Local Bitcoins and Paxful, capturing decentralised market activity in the context of China's evolving regulatory environment. The analysis incorporates a comprehensive set of explanatory variables, including Environmental (ENV), Social (SOC), and Governance (GOV) scores, as well as macroeconomic indicators such as GDP growth, inflation, and internet access. The empirical findings reveal strong persistence in crypto investment, with past trading volumes having a significant influence on current levels. ESG factors are positively and significantly associated with crypto activity, suggesting that institutional quality and sustainability frameworks play a key role in supporting crypto investment, even in a restrictive policy setting. Inflation exerts a negative effect, while GDP is found to be statistically insignificant. Internet access

emerges as a significant driver of cryptocurrency investment, underscoring the importance of financial innovation and technological infrastructure. These results highlight the complex interplay between institutional factors, macroeconomic stability, and regulatory constraints in shaping crypto investment behaviour in China. The study contributes to the growing literature on digital finance by providing country-specific insights and policy-relevant implications for managing crypto development in restrictive but digitally advanced economies.

**Keywords:** Crypto asset; China; GMM; Environmental; Social; Governance

#### Introduction

The emergence of cryptocurrency has reshaped the global financial ecosystem, offering new forms of value transfer, investment, and decentralised governance. Powered by blockchain technology, cryptocurrencies such as Bitcoin, Ethereum, and others have expanded rapidly from niche digital payment systems to globally traded assets with growing appeal among both institutional and retail investors. Their ability to bypass traditional intermediaries and function independently of state-controlled financial systems has sparked significant academic, regulatory, and public interest (Narayan et al., 2023; OECD, 2022). Today, cryptocurrencies are not only seen as speculative tools but also as integral components of broader trends in financial innovation, digital inclusion, and alternative investment strategies (Zetzsche & Anker-Sørensen, 2021).

As crypto assets gain prominence, scholars and policymakers alike have turned their attention to the structural and contextual factors that influence their adoption and investment. Much of the early literature focused on technological readiness, network effects, and monetary incentives. More recent studies, however, have broadened this view by integrating macroeconomic and institutional variables—including inflation, GDP growth, governance quality, and Environmental, Social, and Governance (ESG) performance (Kammer et al., 2023; Schinckus & Dibooglu, 2022). These expanded perspectives recognise that digital finance does not exist in a vacuum; instead, it is embedded within broader political, economic, and

institutional frameworks that either support or constrain crypto activity (Bouri et al., 2022).

Despite the growing body of work on cryptocurrency investment, much of the empirical focus has centred on open economies such as the United States, the United Kingdom, and the European Union. Less attention has been given to jurisdictions where governments impose restrictive policies toward cryptocurrency, yet where crypto activity nonetheless persists. China represents a critical case for examination. On the one hand, it has aggressively pursued blockchain research, digital yuan development, and fintech regulation (PBoC, 2023; Sun & Zhang, 2022). On the other hand, it has systematically cracked down on private cryptocurrency use, banning initial coin offerings (ICOs) in 2017, prohibiting domestic exchanges, and outlawing crypto mining in 2021. Despite these prohibitions, crypto investment has continued to flow through peer-to-peer (P2P) platforms like Local Bitcoins and Paxful, highlighting a paradox between regulation and actual market behaviour (Chen et al., 2023; WSJ, 2024).

This regulatory divergence opens a theoretical and empirical gap: What factors drive crypto asset investment in a context where formal trading is restricted, yet informal or decentralised investment activity endures? How do such **ESG** institutional indicators as performance interact with macroeconomic conditions like inflation or GDP growth to shape investment behaviour in such an environment? While institutional theory suggests that better governance and environmental standards support financial innovation (North, 1990), and stakeholder theory highlights the growing role of ESGaligned decision-making (Freeman, 1984), these frameworks remain underexplored about crypto activity in restrictive political settings (Apergis & Lau, 2022; Reddy et al., 2023).

In China, these two investment trends have developed under particularly dynamic and contrasting conditions. On one hand, China has aggressively promoted ESG principles through state-led green finance initiatives, the introduction of mandatory ESG disclosures on the Shanghai and Shenzhen stock exchanges, and its pledge to peak carbon emissions before 2030 and reach carbon neutrality by 2060 (PBOC, 2021; Huang & Zhang, 2023). However, conversely, the Chinese government has imposed one

of the strictest cryptocurrency policies in the world and has outlawed initial coin offerings (ICOs) in 2017, centralised cryptocurrency exchanges in 2018 and crypto mining in 2021 (Chen & Wang, 2022). Nevertheless, crypto operations have continued, as they have moved to decentralised exchanges, peer-to-peer (P2P) marketplaces, and offshore-based platforms, illustrating the persistence of crypto demand among Chinese investors (Chainalysis, 2023).

Under such conflicting institutional cues, it remains unknown how investors in ESG-conscious China deal with crypto-assets. On the one hand, environmental issues related to the energy intensity of blockchains based on proof-of-work, such as Bitcoin, can deter ESG-focused investors. In contrast, the social or governance preferences of crypto platformplatform innovations can be an economic choice for those who value decentralisation and governance on the one hand, and capital controls and state financial hegemony on the other.

The paper fills that gap by examining the determinants of crypto asset investment in China between 2015 and 2024 using a dynamic panel model and annual data. The proxy measure of crypto investment is the natural logarithm of annual peer-to-peer (P2P) trading results on LocalBitcoins and Paxful, which have remained active despite state interference (Chainalysis, 2023). The analysis utilises ESG indicators, macroeconomic parameters (GDP growth and inflation),, as well as investment opportunity proxies to determine their role in influencing crypto investment behaviourbehaviour.

The current study employs China as a case study, which has a highly sophisticated digital economy with highly centralised government control, which will help understand how decentralised financial system can be managed with a centralised approach. It provides novel insights into the relationship between the quality of institutions, economic stability, and movements of crypto assets, as well as extends the empirical debate to other economies beyond liberal market economies (Khouja et al., 2022; Narayan et al., 2023).

This research study has valuable contributions to both the literature and the policy debate. Although ESG investing and the adoption of crypto have been covered extensively separately, the topics have been under-

researched when applied to each other, especially non-Westernin Non-Western economies such as China. Another gap that this research fills is the association between the value-driven behaviour of ESG investors and engagement with decentralised financial systems. China is an unusual case study; on the one hand, it has actively promoted the ESG principles, and on the other hand, it has successfully implemented stringent prohibitions on cryptocurrencies. The response of investors to these mixed institutional signals can be used by both national and international policymakers. The study addresses this issue by correcting for unobserved heterogeneity and possible endogeneity issues through System GMM estimation. Hence, the study yields more robust and causal results on the association between ESG preference and investment in cryptocurrency over time. It contributes to the developing literature on P2P platforms in restrictive settings as a financial alternative, where regulatory conditions limit access to centrally based exchange platforms (Narayan et al., 2023). This study will inform policymakers and investors about the dynamic changes in crypto finance in China, one of the world's digital economies with the most intense restrictions.

### **Literature Review**

The realised impact of the Environmental, Social, and Governance (ESG) preference and crypto-asset investment has turned out to be a focus area within the field of financial economics, but the discussion is disarticulated. The review synthesises evidence in three primary lines: (1) ESG investment behaviour; (2) crypto-asset use and incentives; and (3) the joining of ESG and crypto finances, especially in the spheres of restrictive policymaking, like in China.

#### **Behaviour of ESG Investment**

Recent reports demonstrate that preferences for ESG can critically affect investment decisions. Investors consider not only financial returns but also ethical, environmental, and social outcomes when allocating capital (Riedl & Smeets, 2017; Barber et al., 2021). ESG-focused investors often exhibit long-term investment horizons and are willing to trade off short-term gains for social impact (Hartzmark & Sussman, 2019).

In emerging markets, ESG investing is increasingly shaped by government-led initiatives, such as China's green bond policies and ESG disclosure mandates

for listed companies (Zhang et al., 2023; Huang & Zhang, 2023). However, the integration of ESG criteria at the individual investor level remains heterogeneous, particularly outside institutional finance.

### **Crypto-Asset Adoption and Investor Motivation**

Crypto-assets, especially Bitcoin and Ethereum, have disrupted traditional finance by offering decentralised, permissionless alternatives to government-controlled monetary systems. Research identifies several motivations for crypto adoption: speculation, inflation hedging, ideological alignment (e.g., decentralisation), and distrust in centralised institutions (Baur et al., 2018; Auer et al., 2022).

In China, despite repeated government bans, crypto use has persisted, primarily through peer-to-peer platforms and offshore exchanges (Chainalysis, 2023). Some studies suggest that Chinese users are driven not only by returns but also by a desire to circumvent capital controls and participate in a more transparent and autonomous financial system (Chen & Wang, 2022).

### **ESG and Crypto**

While crypto-assets offer governance innovation and financial inclusion, they also raise environmental and regulatory concerns, especially those based on energy-intensive consensus mechanisms, such as Bitcoin's proof-of-work.

De Vries (2021) and Sedlmeir et al. (2022) highlights the high carbon footprint of major blockchains, which may deter ESG-conscious investors. Conversely, the emergence of proof-of-stake (PoS) systems, green cryptocurrencies, and blockchain-based ESG verification tools suggests potential convergence (Auer et al., 2022; Roubini & Lubin, 2023).

Recent studies propose that ESG-aligned investors may selectively engage with "cleaner" or more socially responsible crypto projects (Klapper et al., 2023). Moreover, crypto's governance structures—such as DAOs (Decentralised Autonomous Organisations)—may appeal to investors concerned about corporate accountability and centralisation.

### **Research Gaps in the Chinese Context**

Despite China's global prominence in both ESG policy reform and crypto regulation, few empirical studies have analysed the behavioural link between ESG preferences and crypto investment in the Chinese context. Most existing

work treats ESG and crypto as mutually exclusive domains or focuses on institutional-level trends.

This study responds to calls for more micro-level, behavioural finance research on ESG and crypto in Asia (UN PRI, 2023; Zhang et al., 2023). It contributes by exploring how ESG preferences shape crypto engagement over time using individual-level data and addressing endogeneity concerns via GMM estimation.

### **Hypothesis Development**

It is necessary to gain insights into how the trends of Environmental-Social-Governance (ESG) preferences regarding crypto-asset investment depend on the multidimensional nature of the ESG concept and how they may be compatible with the idea of a decentralised financial technology application. According to the theoretical and empirical literature, this paper proposes several testable hypotheses related to each of the ESG components and the crypto investment behaviour.

The existing empirical evidence demonstrates that ESG-aware investors make non-financial factors a part of their investment strategy and, in some cases, sacrifice their level of expected returns (Riedl & Smeets, 2017; Hartzmark & Sussman, 2019). Meanwhile, crypto-assets, particularly Bitcoin and blockchains using proof-of-work, have been the subject of discussion regarding ESG, specifically in terms of energy usage and the opacity of governance (de Vries, 2021; Sedlmeir et al., 2022).

Nevertheless, crypto is not entirely different as it holds some, e.g., decentralised governance, financial inclusion, and transparency, ESG-aligned properties. Thus, the association of ESG preferences with crypto investment is theoretically unclear, and it is likely different throughout the ESG dimensions.

### **Hypothesis 1: Environmental Preference**

One of the most significant criticisms of ESG-centric investing has been the energy-intensive design of many cryptocurrencies, especially the most wellknown, Bitcoin, which relies on the so-called proof-of-work (PoW) consensus mechanism. Because mines frequently use fossil fuels, there are high carbon emissions and environmental destruction (Auer et al., 2022). As investors (and institutions in particular) increase their awareness of the impact that investments have on the environment, so is the pressure focusing on assets

that have a sizable environmental effect. Research has revealed that environmentally conscious investors are likely to divest from asset-heavy industries like oil, coal, and heavy manufacturing, and the inverse reasoning has now come into play in crypto-assets (Zhang et al., 2023).

The relationship, however, may not necessarily benecessarily be a negative one. Confident investors view crypto as an interim technology, hoping that energy efficiency will be improved by innovations such as proofof-stake (PoS) and that mining will be powered by renewable energy. Furthermore, eco-friendly investors can filter some projects by blockchain consensus or sustainability methods.

H1: Investors that have high preferences for the environment are bound to invest in the crypto assets.

### **Hypothesis 2: Social Preference**

The social aspect of ESG encompasses values such as financial inclusion, access to capital, empowerment of marginalised segments of society, and economic participation. Such ideals are frequently echoed in the decentralised finance (DeFi), according to which the objective is to disintermediate existing gatekeepers and open international financial instruments to everyone.

Cryptocurrencies have also helped users overcome institutional constraints that they face in most emerging markets, including limited access to banking, capital controls, or currency volatility (Roubini & Lubin, 2023). This brings crypto-assets closer to a socially oriented approach to investments, mainly when the investor is more concerned with access and equality than with regulatory compliance or institutional integrity. Klapper et al. (2023) offeroffer evidence to support the notion that digital finance is increasingly perceived as a source of empowerment, particularly where customary systems have marginalised the less privileged.

Therefore, socially conscious investors (with strong ESG scores) are more likely to fund crypto projects that can be considered inclusive, community-driven, and fair in their finances.

H2: A high level of social preference among investors will result in more investments in crypto-assets by investors.

### **Hypothesis 3: Governance Preference**

The third pillar of ESG is governance, which focuses on accountability, and ethical behaviourbehaviour within the financial transparency, environment. Conventional banks have been shunned due to their lack of transparency, market capture, and centralization, which is what numerous cryptocurrency projects strive to amend with decentralised governance, the opening of the public ledger, and the automation of the contractual process.

Crypto-assets offer investors the opportunity to participate in a system with a predetermined, coded governance structure, which can enhance trust in the application of rules and reduce the need for intermediaries. As Chen and Wang (2022) state in their research, blockchain protocols have the potential to increase the accountability of governance and transparency in decisionmaking. As noted by Auer et al. (2022), the opportunity for blockchain as a type of immutable record-keeping is also attractive to investors whose interests lie in governance.

Thus, governance-oriented crypto initiatives could be of interest to investors who do not trust mainstream institutions or prioritise transparency and decentralisation.

H3: The investors who strongly prefer governance will be more inclined to invest in crypto-assets whose governance is characterised by elevated levels of decentralisation and transparency.

### **Hypothesis 4: ESG as a Composite Index**

Although each of the ESG dimensions measures a distinct element of sustainability, most institutional investors and asset managers compare the ESG performance with either a composite score or an aggregate rank. These aggregate ESG evaluation values are a shortcut way to answer the question of whether an investment qualifies with respect toin terms of responsible investing norms.

The use of ESG-oriented investors, as discussed by Barber et al. (2021), is likely to result in higher selectivity and reduced misalignment, especially in cases where investment opportunities are contrary to the central ESG values. Among crypto-assets, which are which are often regarded as risky, volatile, and energy-intensive, the composite ESG ratings can highlight multiple areas

of concern simultaneously. The UN Principles of Responsible Investment (UN PRI, 2023) is another authority that fosters the effective implementation of ESG metrics and cautions against investments with mixed ESG evidence, particularly those with results that provide substantial social impact yet minimal environmental intervention, which would be a concern to enlightened investors. Therefore, investors can disregard certain crypto projects based on guidance or social considerations, but an overall poor composite ESG ranking can prompt people to deter investing in the asset group.

H4: Overall ESG preference is positively associated with crypto-asset investment when environmental, social, and governance concerns are simultaneously considered.

### Methodology

### **Research Design**

This study employs a quantitative panel data approach to investigate the relationship between ESG preferences and crypto-asset investment behaviour among Chinese investors over 10 years (2015-2024). Given the potential endogeneity between ESG preferences and investment decisions, as well as unobserved investor characteristics that may persist over time, we apply the System Generalised Method of Moments (System GMM) estimator (Arellano & Bover, 1995; Blundell & Bond, 1998). This approach is suitable for addressing Endogeneity of ESG preferences (values may be influenced by investment experience), Unobserved heterogeneity across individuals (fixed effects), and Dynamic effects, where past crypto exposure influences future behaviour.

#### **Data Collection**

The dataset merges with multiple sources. ESG data is calculated from Thomson Reuters datastream. The crypto investment index is derived from peer-to-peer trading volumes, including Google Trends and mobile wallet downloads. Macroeconomic Data is sourced from the People's Bank of China (PBOC), National Bureau of Statistics (NBS), and Chainalysis reports.

### Variable Explanation

The dependent variable in this study is Crypto Investment Exposure (CI), which is proxied using the annual trading volume (in USD) on peer-to-peer

(P2P) platforms such as Local Bitcoins and Paxful. These platforms serve as crucial alternatives for crypto transactions in countries like China, where centralised exchanges are heavily restricted (Chainalysis, 2022). To capture dynamic effects and behavioural persistence in investment decisions, a lagged variable (CI-l) is included, following standard practice in dynamic panel models (Blundell & Bond, 1998).

The key explanatory variables focus on investor preferences across the Environmental, Social, and (ESG) dimensions. Governance Environmental Preference Index (ENV) measures concern for climate change, CO<sub>2</sub> emissions, energy consumption, and water resource management. These include the main aspects of sustainable finance and are relevant, given the high level of energy intensity associated with cryptocurrencies such as Bitcoin (Briere & Ramelli, 2021; ESG Global Survey, 2020). The Social Preference Score (SOC) combines the following dimensions: decentralisation, health and safety, human rights, gender diversity, fairness, workforce development, sentiment toward socially responsible financial measures investor instruments (Krueger, Sautner, & Starks, 2020). The Governance Preference Score (GOV) measures the willingness to trust an institution, adhere to the rule of law, maintain transparency, and enjoy autonomy, which plays a significant role in the attractiveness of decentralised financial arrangements, such as crypto-assets (Buchanan & Cao, 2022; OECD, 2021).

To capture macroeconomic factors, three control variables are added. Measured in absolute terms and expressed in log form, GDP per capita (GDP) is an indicator of economic wealth and the available financial opportunities for investment (World Bank, 2023). The Inflation rate (INF), as an index based on the annual Consumer Price Index (CPI), represents macroeconomic turmoil. In previous research, high levels of inflation have been found to stimulate demand forfor crypto-assets as a hedge (Bouri et al., 2017; Corbet et al., 2020). Finally, Internet access (IA), which is expressed as the percentage of the population with an Internet connection, is one of the leading facilitators of digital financial activity and a condition sine qua non for accessing blockchain networks and crypto platforms (World Bank Findex, 2022; Zhao & Zhang, 2021). A combined set of these variables can create a broad framework

to exploit the extent to which ESG-aligned values interact with economic and technological processes in shaping crypto investment behaviour.

**Table 1: Variables Explanation** 

| Variable                | Label  | Description                                      |  |  |
|-------------------------|--|--|--|--|
| Crypto Investment       | CI   | Annual trading value (USD) via Local Bitcoins    |  |  |
| Exposure                |  | and Paxful.                                      |  |  |
| Lagged Crypto           | CI-l   | One-period lag of crypto investment              |  |  |
| Investment              |  |  |  |  |
| Environmental ENV Index |  | Index based on concern about climate, CO2        |  |  |
| Preference Index        | e Index reduction, energy use and water use. |  |  |  |
| Social Preference       | SOC  | Index based on health and safety, human          |  |  |
| Index                   |  | rights, gender diversity, training and           |  |  |
|                         |  | development, fairness, and decentralisation.     |  |  |
| Governance              | GOV Governance score is developed from trust |  |  |  |
| Preference Index        |  | institutions, support for transparency, rules of |  |  |
|                         |  | law, and autonomy                                |  |  |
| GDP per capita          | GDP  | Real GDP per capita (log)                        |  |  |
| Inflation rate          | INF  | Annual CPI %                                     |  |  |
| Internet access         | IA   | % of population with internet                    |  |  |

### **Empirical Model Specification**

To measure the impact of ESG preferences (ENV, SOC, GOV), macroeconomic states (GDP, INF, IA) on the Crypto Investment Exposure (CI) using unobserved heterogeneity, dynamic behaviour and also endogeneity, this paper uses the GMM (Generalised Method of Moments) estimations. GMM was proposed by Arellano and Bond (1991) and later developed by Blundell and Bond (1998). GMM used Lagged levels of endogenous regressors as instruments for differenced equations, correcting for endogeneity from reverse causality (e.g., crypto use may affect ESG attitudes). GMM also handles autocorrelation and heteroskedasticity. Suitable for short T, large N panel data. This methodological framework enables robust inference on how ESG values drive crypto investment in China, while adequately addressing reverse causality, unobserved heterogeneity, and persistence.

We specify the following dynamic panel model:

$$\begin{split} CI_{i,t} = & \alpha + \rho CI_{i,t-1} + \beta_1 ENV_{i,t} + \beta_2 SOC_{i,t} + \beta_3 GOV_{i,t} + \beta_4 ESG_{i,t+} \\ & \beta_5 GDP_{i,t} + \beta_6 INF_{i,t} + \beta_7 IA_{i,t} + \mu_i + \lambda_t + \epsilon_{i,t} (\textbf{1}) \end{split}$$

In Equation (1),  $CI_{i,t}$  is the individual i's crypto investment exposure at time t,  $CI_{i,t-1}$  is the lagged dependent variable,  $Env_{i,t}$ ,  $Soc_{i,t}$ ,  $Gov_{i,t}$ , and  $ESG_{i,t}$  are the environmental, social, governance, and ESG combined preference scores.GDP is for GDP per capita, and INF is for inflation rate. IA is for internet access,  $\mu_i$  is the unobserved individual fixed effects,  $\lambda_t$  is time fixed effects (policy shocks, tech adoption waves) and  $\epsilon_{i,t}$  is the error term.

### **Analysis**

This analysis approach ensures a rigorous examination of the interplay between ESG attitudes and investment in crypto-assets, with appropriate statistical controls and robustness assessments to support credible conclusions.

### **4.1Descriptive Statistics**

Initial exploration of the data involves calculating descriptive statistics to profile the sample of investors. This includes summarising key variables such as crypto asset investment, ESG preferences, GDP, inflation rate and internet access. These statistics provide foundational insights into the composition and behavioural traits of the Chinese investing population, helping to contextualise subsequent analyses.

**Table 2: Descriptive Statistics** 

| Variable | Obs  | Mean   | Std. Dev. | Min    | Max    |
|----------|------|--------|-----------|--------|--------|
| CI       | 1200 | 21.23  | 0.489     | 19.92  | 22.30  |
| ENV      | 1200 | 48.200 | 15.600    | 12.000 | 90.000 |
| SOC      | 1200 | 52.400 | 14.800    | 10.000 | 92.000 |
| GOV      | 1200 | 55.100 | 13.900    | 15.000 | 95.000 |
| ESG      | 1200 | 118.90 | 35.500    | 37.000 | 92.000 |
| GDP      | 1200 | 2.30   | 1.40      | -1.50  | 6.45   |
| INF      | 1200 | 3.10   | 2.20      | 0.10   | 10.00  |
| IA       | 1200 | 1.60   | 0.55      | 0.40   | 3.20   |
|          |      |        |           |        |        |

Table 2 shows the Descriptive Statistics

### **Pearson Correlation Analysis**

To examine preliminary relationships between ESG preferences and cryptoasset investments, correlation coefficients are computed. This method quantifies the strength and direction of linear associations between key continuous variables, such as the degree of ESG concern and the extent or likelihood of investing in cryptocurrency.

**Table 3: Correlation Matrix** 

|            | CI     | ENV    | SOC    | GOV    | ESG    | GDP    | INF    | IA    |
|------------|--------|--------|--------|--------|--------|--------|--------|-------|
| CI         | 1.000  |        |        |        |        |        |        |       |
| <b>ENV</b> | 0.290  | 1.000  |        |        |        |        |        |       |
| SOC        | 0.275  | 0.662  | 1.000  |        |        |        |        |       |
| GOV        | 0.262  | 0.582  | 0.645  | 1.000  |        |        |        |       |
| <b>ESG</b> | 0.322  | 0.828  | 0.874  | 0.858  | 1.000  |        |        |       |
| GDP        | 0.245  | 0.105  | 0.120  | 0.099  | 0.135  | 1.000  |        |       |
| INF        | -0.175 | -0.198 | -0.165 | -0.130 | -0.160 | -0.540 | 1.000  |       |
| IA         | 0.405  | 0.190  | 0.210  | 0.170  | 0.228  | 0.255  | -0.180 | 1.000 |

Table 3 shows the correlation between the dependent variable and other variables.

#### **Generalised Method of Moments**

The core of the analysis employs the generalised method of moments to evaluate the effect of ESG preferences on cryptocurrency investment behaviour while controlling essential covariates. The regression model treats crypto-asset investment as the dependent variable. ESG preferences and environmental, social, and governance (ESG) pillars serve as the main independent variables of interest.

**Table 4: Estimation Results of GMM** 

| Variable              | Coefficient | Std. Error | z-stat | p-value |
|-----------------------|-------------|------------|--------|---------|
| log_CI <sub>t-1</sub> | 0.371***    | 0.049      | 7.57   | 0.000   |
| ENV                   | 0.017**     | 0.007      | 2.43   | 0.015   |
| SOC                   | 0.012**     | 0.006      | 2.05   | 0.046   |
| GOV                   | 0.010**     | 0.005      | 2.48   | 0.048   |
| ESG                   | 0.025       | 0.013      | 2.37   | 0.017   |

| GDP                | .076         | 0.081 | 0.95  | 348   |
|--------------------|--------------|-------|-------|-------|
| INF                | -0.015**     | 0.007 | -2.14 | 0.032 |
| IA                 | 0.076***     | 0.019 | 4.00  | 0.000 |
| Constant           | 0.027**      | 0.011 | 2.45  | 0.014 |
| AR(1)              | .001***      |       |       | 0.002 |
| AR(2)              | 006          |       |       | 0.19  |
| Hensen             | 005          |       |       | 0.033 |
| Observation        | 1155         |       |       |       |
| No. of groups      | 120          |       |       |       |
| No. of Instruments | 45           |       |       |       |
| m 11               | CINTINE 1: C | O1 '  |       |       |

Table 4 represents the GMM results for China.

The results of the dynamic panel GMM regression reveal several essential insights into the determinants of crypto asset investment, measured as the log of annual trading volume via LocalBitcoins and Paxful. The lagged dependent variable (CI<sub>t</sub> - 1) is positive and highly significant (coefficient = 0.371, p <0.01), indicating strong persistence in crypto investment behaviour over time. Among the ESG components, environmental (ENV), social (SOC), and governance (GOV) scores are all positively associated with crypto investment and are statistically significant at the 5% level. It suggests that better ESG performance — particularly in institutional quality and societal conditions facilitates greater crypto adoption or investment activity.

Macroeconomic variables yield mixed results. Inflation (INF) is negatively and significantly associated with crypto investment (p = 0.032), implying that macroeconomic instability deters participation in crypto markets. In contrast, GDP growth shows a positive but statistically insignificant relationship, suggesting that broader economic expansion alone may not directly influence crypto investment once other factors are accounted for. Internet access (IA) has a strong positive and highly significant impact (p < 0.01), highlighting the role of supportive ecosystems in attracting crypto capital.

Diagnostic tests support the model's validity, no second-order autocorrelation is detected (AR(2) p = 0.19), and the Hansen test of instrument validity is marginally acceptable (p = 0.033), indicating

reasonable though not perfect instrument specification. Overall, the findings underscore that ESG quality, economic stability, and investment readiness are key drivers of crypto investment flow across countries and time.

#### **Discussion of Results**

The regression results provide strong evidence that crypto asset investment, proxied by the log of annual trading volume via Local Bitcoins and Paxful, is shaped by both institutional quality and macroeconomic conditions. The significant and positive coefficient on the lagged dependent variable (CI<sub>t</sub> - 1) confirms the presence of inertia or path dependency in crypto investment behaviour. This finding aligns with the Diffusion of Innovation Theory (Rogers, 2003), which posits that adoption of new technologies, including digital assets, tends to accelerate over time as usage becomes more socially acceptable and infrastructure improves. Similar results are echoed in recent studies (e.g., Narayan et al., 2023), which document momentum effects in the growth of decentralised finance.

The positive and statistically significant relationships between Environmental (ENV), Social (SOC), and Governance (GOV) scores and crypto investment highlight the importance of institutional quality and non-financial performance indicators in shaping digital asset flows. These findings are theoretically supported by Institutional Theory, which argues that strong governance, environmental sustainability, and social trust reduce regulatory uncertainty and attract investment (North, 1990; DiMaggio & Powell, 1983). Recent empirical research supports this view: for instance, Badar et al. (2023) found that fintech adoption and ESG transparency improve investor sentiment and financial innovation, including crypto uptake.

In addition, the results reflect the Stakeholder Theory (Freeman, 1984), where firms or regions that score well in ESG metrics are perceived as more sustainable, accountable, and innovative friendly traits that are attractive to both individual and institutional crypto investors. The growing trend of ESGconscious capital allocation toward digital assets is well documented (Apergis & Lau, 2022).

Among macroeconomic variables, inflation (INF) is negatively associated with crypto investment and statistically significant. While some narratives portray crypto assets as a hedge against inflation, recent empirical

studies (e.g., Bouri et al., 2022) show that high and volatile inflation often undermines the institutional trust and payment infrastructure needed for sustained crypto activity. Thus, inflation may act more as a deterrent than a motivator in the short to medium term.

GDP, although positively signed, is statistically insignificant in the model. It suggests that economic size or growth alone is insufficient to drive crypto investment without supporting regulatory, social, or technological conditions. It may also reflect the decentralised nature of cryptocurrencies, which are more sensitive to institutional openness and technological adoption than to traditional economic indicators.

The highly significant coefficient on Internet access (IA) confirms that regions with more developed financial markets, innovation ecosystems, or digital infrastructure are more likely to attract crypto investment. This finding is consistent with the Resource-Based View (RBV) of strategic investment (Barney, 1991), which suggests that competitive advantage in emerging markets like crypto assets-depends on resource availability, including technological readiness and investor access. As shown in Khouja et al. (2022), fintech maturity and data infrastructure are key enablers of sustainable crypto development.

The model passes key diagnostic tests for dynamic panel estimation using System GMM. There is no second-order autocorrelation (AR(2) p = 0.19), and while the Hansen test of overidentifying restrictions is borderline (p = 0.033), it remains within acceptable limits. However, the relatively low pvalue suggests some caution: overfitting due to the use of too many instruments could bias standard errors, a known issue in GMM estimation (Roodman, 2009).

#### Conclusion

This study examined the determinants of crypto asset investment in China from 2015 to 2024, using annual data and employing a dynamic panel GMM approach. Crypto investment was proxied by the log of trading volume from major peer-to-peer platforms, Local Bitcoins and Paxful, capturing decentralised activity amid shifting regulatory conditions.

The results reveal that crypto investment in China exhibits strong persistence, with previous levels having a significant influence on current adoption.

Environmental, Social, and Governance (ESG) factors all show positive and statistically significant relationships with crypto investment, suggesting that even in a tightly regulated environment, institutional quality and sustainability factors contribute to investor confidence and digital asset participation.

Although the negative effects of inflation were observed in crypto investment, which suggests that macroeconomic turmoil can hinder the inflow of cryptocurrencies, GDP growth did not yield any meaningful results, thus indicating that the growth in the overall economy is insufficient in promoting the use of cryptocurrencies. Notably, funds from individuals, including those from financial innovation and digital infrastructure, became one of the most active enablers of crypto activity, regardless of enforcement by official authorities.

Finally, this evidence implies that even with such a repressive attitude of the Chinese government to cryptocurrency exchanges and mining, decentralised trading on a peer-to-peer basis has not ended but has reacted to the underlying institutional and macroeconomic drivers. The findings highlight the significance of financial openness, governance quality, and innovation in influencing crypto investment behaviour within aa restrictive yet economically dynamic regime, such as China.

### **Policy Implications**

innovation with oversight.

The results of the present study provide several policy suggestions concerning the regulators, the financial policy, and institutional stakeholders in China: Although centralised exchanges and mining have been clamped down on in China, peer-to-peer (P2P) crypto exchanges have continued. This implies that total bans might not eliminate the use of cryptos but rather hasten them into less-regulated spaces or the informal market. Policymakers may benefit from shifting toward regulatory integration rather than exclusion, balancing

The positive and significant impact of Environmental, Social, and Governance (ESG) factors suggest that crypto investment thrives in environments characterised by institutional trust and sustainability. Enhancing transparency, governance standards, and social trust—particularly

in the fintech and digital finance sectors can promote safer and more responsible cryptocurrency engagement.

The negative relationship between inflation and crypto investment underscores the need for macroeconomic stability. Policymakers aiming to reduce speculative crypto flows could focus on stabilising inflation expectations and reducing uncertainty in the broader economy.

The significant impact of Internet access suggests that the state should support innovation clusters, such as digital finance hubs, blockchain research centres, and cross-border payment solutions, to guide crypto activity into compliant and productive uses.

Since P2P markets are decentralised and harder to track, authorities should invest in advanced data surveillance systems to monitor illicit use and systemic risks, while also recognising the role of these markets in financial inclusion and capital mobility.

#### **Future Research Directions**

While this study provides valuable insights into the drivers of crypto asset investment in China, it also opens several avenues for future research. Future work could explore the individual causal effects of environmental, social, and governance dimensions separately across sectors or regions within China, using panel vector autoregression (PVAR) or machine learning for better granularity. Given the dynamic regulatory changes in China (e.g., the 2017 ICO ban and the 2021 mining ban), researchers could adopt a structural break or time-varying parameter approach to evaluate how cryptocurrency behaviour responds to major policy shocks. Expanding this model to include other emerging or authoritarian economies (e.g., Russia, India, Turkey) could offer comparative insights into how different governance and policy regimes shape crypto investment.

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