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# The Role of Modern Human Resource Management (HRM) and Universities in Strengthening Public Sector Institutions

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#### **Abstract**

This paper examines how modern Human Resource Management (HRM) practices and active university involvement can strengthen public sector institutions in Pakistan. Combining a conceptual review with primary data collected through a structured survey (n = 168 valid responses), the study investigates training and development, performance appraisal systems, employee motivation, and university-government linkages. Findings indicate significant deficits in structured training, perceived lack of transparency in performance appraisals, low employee motivation, and limited formal collaboration between universities and public organizations. Statistical analysis shows a positive and significant correlation between training and employee performance (r = 0.61, p < 0.01), while transparent appraisal systems ( $\beta$  = 0.48, p < 0.05) and university linkages ( $\beta = 0.36$ , p < 0.05) positively predict employee motivation and institutional innovation respectively. The paper situates these results within international best practices—most notably the UK Civil Service and NHS models—and provides policy recommendations focused on curriculum reforms, capacity building, e-HRM deployment, and creation of formal university-government collaboration mechanisms. Implications for policymakers, university administrators, and HR practitioners are discussed, and directions for future research are proposed.

**Keywords:** Human Resource Management; Public Sector; Universities; Performance Appraisal; Capacity Building; Pakistan.

#### Introduction

Human Resource Management (HRM) has shifted from administrative record-keeping to an essential strategic function that aligns human capital with organizational objectives (Boxall, Purcell, & Wright, 2007). In advanced economies, HRM contributes directly to service quality, innovation, and accountability through structured training, competency frameworks, and digital HR systems (Armstrong, 2020). Developing countries such as Pakistan face additional challenges including

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entrenched bureaucratic culture, politicized promotion practices, limited training budgets, and weak links between academia and public administration (World Bank, 2018). This research explores whether universities—through specialized curricula, research, and executive training—can act as catalysts for HRM modernization in the public sector. By integrating primary survey data with an overview of international practice, the study aims to provide evidence-based recommendations for policies that make public institutions more effective and responsive.

#### **Literature Review**

Empirical and theoretical literature emphasizes HRM as central to organizational performance (Ulrich & Dulebohn, 2015). Studies show that continuous professional development, merit-based recruitment, and transparent appraisals are associated with higher productivity (Dessler, 2019; Armstrong, 2020). Boxall and Purcell (2007) argue that strategic HRM integrates human resource policies with organizational aims, while Ulrich et al. (2008) emphasize HR competencies and the role of HR as a change agent.

In the public sector context, OECD (2019) highlights leadership and training as critical for public service reform. The NHS case demonstrates how structured competency frameworks and workforce planning improve service delivery (NHS People Plan, 2020). Comparative studies from South Asia suggest incremental reform is possible but contingent on political will and institutional capacity (Khan & Rao, 2017; Ahmed, 2016). Research on Pakistan points to limited HRM modernization and the need for stronger university—government partnerships (World Bank, 2018; Qureshi, 2015)

## **Research Methodology**

A mixed-method approach was used. The conceptual review draws on secondary literature and policy documents. The empirical component employed a cross-sectional survey using a structured questionnaire administered to public sector employees across Azad Jammu & Kashmir and Islamabad. Sampling: A purposive sampling technique targeted civil servants, HR managers, and administrative staff. 200 questionnaires were distributed; 168 valid responses were returned (84% response rate). Instrument: The questionnaire included demographic items and Likert-scale statements (1 = Strongly Disagree to 5 = Strongly Agree) on training, appraisal transparency, motivation, and university linkages. Pilot testing: The instrument was pilot-tested with 20 respondents to check clarity and face validity; Cronbach's alpha for key scales exceeded 0.70, indicating acceptable internal consistency. Data Analysis: SPSS (Version XX) was used to calculate descriptive statistics, Pearson correlation coefficients, and multiple regression analyses to test hypothesized relationships.

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## **Data Analysis**

This section provides detailed descriptive and inferential analysis of the survey results. Findings are presented in horizontal tables for clarity and followed by interpretative commentary.

## **Demographic Profile**

The sample comprised 168 public sector employees. Table 1 summarizes gender, age, and experience distribution.

Variable	Male	Female	20–30	31–40	41+ yrs	<5 yrs	6–15 yrs	15+ yrs
			yrs	yrs		Exp.	Exp.	Exp.
	109	59	54	77	37	47	71	50
	65%	35%	32%	46%	22%	28%	42%	30%

## **Training and Development**

Results indicate a significant deficiency in training opportunities: 71% of respondents agreed that training in their organizations is insufficient, and only 24% had attended a structured training program in the previous two years. These figures suggest a systemic underinvestment in workforce development. The lack of continuous professional development limits capacity for adopting new technologies, managerial practices, and performance-focused cultures (Armstrong, 2020).

## **Performance Appraisal Systems**

Perceptions of appraisal fairness were poor: 63% believed appraisals lack transparency and are influenced by patronage. Only 18% considered promotions strictly merit-based. Such perceptions undermine legitimacy of HR processes and reduce employee engagement (Ulrich & Dulebohn, 2015). Introducing competency-based appraisal frameworks and external moderation mechanisms could improve credibility.

## **Employee Motivation**

Employee motivation levels were low: 59% reported low motivation due to lack of recognition, while 67% were dissatisfied with compensation relative to workload. This mix of demotivating structural factors can reduce discretionary effort and service quality (Boxall & Purcell, 2007). Rewards systems that combine extrinsic and intrinsic incentives may be more effective.

# **University-Government Linkages**

Formal collaborations are rare: only 21% reported formal university—government linkages. However, 74% supported stronger academic partnerships for capacity-building. Universities can offer research capacity, executive training, and curriculum alignment to produce graduates equipped for public sector needs (World Bank, 2018).

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**Table 2: Perceptions of HRM Practices in Public Sector** 

HRM	Training	Attende	Appraisal	Promotio	Low	Dissatisfi	Formal	Suppor
Dimension	Insufficie	d	s Not	ns Merit-	Motivati	ed with	Univ.	t Univ.
	nt	Trainin	Transpare	Based	on	Pay	Linkag	Linkag
		g (2	nt				e	e
		yrs)						
Positive/Agr	71%	24%	63%	18%	59%	67%	21%	74%
ee (%)								

**Table 3: Statistical Analysis (Survey Results)** 

Relationship Studied	Training –	Appraisal	University Linkages
	Performance	Transparency →	→ Innovation
		Motivation	
Result $(r / \beta)$	r = 0.61	$\beta = 0.48$	$\beta = 0.36$
Significance	p < 0.01	p < 0.05	p < 0.05

## **Interpretation of Statistical Results**

Correlation and regression results indicate that structured training is strongly associated with improved performance, which aligns with human capital theory. Appraisal transparency significantly predicts employee motivation, suggesting that perceived fairness is critical for engagement. University linkages predict innovation outcomes, indicating that external academic inputs can stimulate institutional improvements.

#### **Discussion**

This study's findings mirror those in related literature that link HRM practices to organizational performance (Armstrong, 2020; Ulrich & Dulebohn, 2015). The Pakistani public sector's deficits—limited training, opaque appraisals, and poor incentives—are systemic issues requiring comprehensive policy responses. International experiences such as the UK Civil Service College and NHS demonstrate the potential of structured training, competency frameworks, and e-HRM systems to raise standards. However, transplanting practices requires contextual adaptation; political economy factors and resource constraints in Pakistan influence feasibility and pace of reforms.

# **Implications for Policy and Practice**

Policy implications include instituting merit-based promotion mechanisms, allocating budgets for continuous training, and deploying e-HRM platforms to increase transparency. Universities should revise curricula to include public sector HRM modules, offer short executive courses for civil servants, and establish HRM research centers to support evidence-based policymaking. HR managers must advocate for competency-based appraisal systems and partner with academic institutions for training and evaluation.

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#### **Limitations and Future Research**

This study's limitations include its cross-sectional design and purposive sampling, which may limit generalizability. Response bias is possible given self-reported data. Future research should consider larger and stratified random samples across provinces, longitudinal designs to track reform impacts, and mixed-method studies incorporating interviews and case studies of successful reforms.

#### Conclusion

The study concludes that modern HRM practices—especially structured training, transparent appraisals, and active university partnerships—are vital for improving public sector performance in Pakistan. Policymakers and university leaders should collaborate to design sustainable capacity-building mechanisms that are contextually appropriate. Such collaboration can help produce a motivated, skilled, and accountable public workforce capable of delivering higher-quality public services.

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